



Pricing Guidelines

(Revised for Fall 2017)

The following tables list suggested prices. Please note that these are only guidelines. Also keep in mind that premium brands or new items may justify a slightly higher price. As a Kids Haven Consignor, you are in control when it comes to pricing your items. And since you are not only a consignor but in most cases a shopper, a simple rule of thumb to use is, **“Would I pay this price for this item in this condition?”**

<u>Clothing:</u>	Infants/Toddlers	Kids 5 Yrs. & Up
Pants		
Jeans	\$3-5	\$5-10
Pants	\$3-5	\$5-8
Dress Slacks	\$4-6	\$6-10
Leggings	\$2-4	\$4-6
Sweatpants	\$3-5	\$4-6
Overalls	\$4-6	\$6-10
Skirts	\$3-5	\$4-9
Shorts	\$2-4	\$4-7
Tops		
Long or Short Sleeve Shirt (<i>Collar, tee, polo, etc.</i>)	\$2-5	\$3-6
Turtlenecks	\$2-4	\$3-5
Sweatshirts	\$3-5	\$4-6
Sweaters	\$4-6	\$5-9
Dresses		
Dresses	\$5-8	\$6-12
Jumpers	\$4-6	\$5-9
Sundresses	\$3-5	\$4-7

Coats		
Winter Jacket	\$8-11	\$8-15
Rain Coat	\$5-8	\$8-12
Denim Jacket	\$5-8	\$7-10
Fleece Jacket / Pullover	\$4-7	\$6-12
Windbreaker	\$4-6	\$7-8
Snow Pants	\$5-6	\$7-8
Snow Suits	\$9-18	\$12-28
Fleece Pram Suit	\$4-8	
Vests (outerwear)	\$4-8	\$7-9
Misc. Clothing		
Onesies (<i>group to meet \$1.00 minimum</i>)	\$.50-\$.75	
Summer/Winter Hats	\$1-3	
Gloves	\$2-3	\$3-5
Swimsuits	\$2-4	\$3-6
Shoes		
Dress Shoes	\$2-4	\$4-6
Sneakers	\$1-3	\$4-6
Oxfords/Clogs/Loafers	\$3-4	\$4-7
Hiking Boots	\$2-4	\$5-8
Snow Boots	\$3-5	\$4-8
Rain Boots	\$3-4	\$4-6
Sandals	\$2-3	\$3-5
Pool Shoes	\$2-3	\$4-5
Baby Booties	\$2-4	
Slippers	\$2-3	\$3-5

<u>Entertainment:</u>	<u>Suggested Price Range</u>
Books	
Hard Cover Books	\$1-5
Soft Cover Books	\$1-2
Books with Sounds	\$3-4
Reference Books	\$2-6
Cloth and Pop-Up Books	\$4-6
Busy Books	\$5-6

Puzzles	
Smaller Cardboard Puzzle <i>(group to meet \$1.00 minimum)</i>	\$0.50-0.75
Larger/Premium Cardboard Puzzle	\$1-3
Floor Puzzle	\$3-5
Wooden Puzzle (small-large)	\$4-8
Foam Puzzle	\$3-5
Videos	
Full Length Movie/VHS	\$2-3
Full Length Movie/DVD	\$5-7
Kid Shows <i>(Barney, Dora, Sesame Street, etc.)/VHS</i>	\$1-2
Kid Shows/DVD	\$4-6

<u>Baby Items:</u>	<u>Suggested Price Range</u>
Equipment	
High Chairs	\$15-60+
Wind-up Baby Swings	\$15-25
Battery-operated Baby Swings	\$20-45
Play/Activity Mat	\$4-15
Exersaucers	\$15-45
<i>Cribs (depending on manufacturer and condition)</i>	\$40-300
Portable Cribs	\$15-90
Changing Table	\$20-60
Umbrella Stroller	\$5-12
Full Size Single Stroller	\$12-60
Full Size Double Stroller	\$50-90
Stroller Travel Systems	\$60-100+
Car Seats	\$15-50
Infant Front Pack Carriers/Slings	\$8-35
Backpack Carrier	\$12-60+
Accessories	
Nursing Pillow	\$5-15
Tub Seat	\$3-4
Diaper Pail	\$5-15
Potty Seat	\$2-3
Potty Chair	\$4-8
Kid Step Stool	\$2-5
Booster Seat	\$3-15
Bed Rails	\$5-12

